Ca' Foscari
University
of Venice

Have You Chosen Your Programme?
Here's How to Apply

Follow these simple steps—we'll guide you through each stage to complete the selection and enrolment process.

1. Read the Call for Applications
You'll find all the necessary information.

2. Register for the Selection Process
Submit your application on the university website by the specified deadline.

3. Take the Admission Test
Find out how to take the test online.

4. Accept Your Place
Check the ranking list and confirm your enrolment if you have been admitted. If you are eligible but not yet admitted, take part in the second-round-opportunity procedures—you might still have your chance!

5. Keep an Eye on Deadlines!
Don't miss important dates—follow all the details outlined in the call for applications.

Do You Have an International Qualification?
If you hold an international qualification, visit apply.unive.it to find all the necessary information and steps.

Call for Applications – Spring Selection Procedure
Academic Year 2026/2027

Art. 1. Purpose of the call and general principles

a) This call for applications regulates the enrolment procedures for the first year of the Master's degrees in Accounting and Finance, Management and Sustainability, Marketing Management at the Ca' Foscari University of Venice for the academic year 2026/2027.

b) Once enrolment in the Master's degree programme has been completed, suspension for enrolment in another degree programme, outgoing transfer and internal transfer are not allowed for the first year of the course.

c) The personal data provided by candidates will be processed, in paper or electronic form, according to the regulations in force and included in the information available on the University website page: https://www.unive.it/pag/34663.

d) Candidates will be guaranteed access to the documents, in accordance with the provisions of Italian Law 241/1990 and subsequent amendments.

e) Candidates are advised not to wait until just before the deadlines governed by this call to complete the admission procedures for the Master's degree programmes in question. The University shall accept no liability for any malfunctions due to technical problems and/or overload of the communication line, and/or systems, or for any errors attributable to the actions of third parties, unforeseeable circumstances and force majeure.

Art. 2. Places available

a) The places available in the spring selection for Italian, EU and non-EU students residing in Italy are as follows:
- **80** for the master's degree programme in Accounting and Finance;
- **40** for the master's degree programme in Management and Sustainability;
- **40** for the master's degree programme in Marketing Management;

b) The total places available for the academic year 2026/2027 for Italian, EU and non-EU students residing in Italy are as follows:
- **139** for the master's degree programme in Accounting and Finance;
- **69** for the master's degree programme in Management and Sustainability;
- **69** for the master's degree programme in Marketing Management.

c) Places made available in the first selection round that were not awarded or were awarded to applicants who did not enrol by July 31, 2026 will be made available in the summer selection round.

d) Of the total number of places indicated above, for non-EU international students needing a visa to enter Italy for long-term stays who meet the requirements of the M.I.U.R. note – Prot. No. 1291 of 16 May 2008, are reserved:
- **1 place** reserved for students of Chinese citizenship (Marco Polo Project) for the master's degree programme in Accounting and Finance;
- **1 place** reserved for students of Chinese citizenship (Marco Polo Project) for the master's degree programme in Management and Sustainability;
- **1 place** reserved for students of Chinese citizenship (Marco Polo Project) for the master's degree programme in Marketing management.

There are different selection procedures for this category of students. Further information can be found in the programme dedicated webpage on the application platform for international candidates: apply.unive.it.

e) The enrolment of non-EU students residing abroad who require a visa for long-term stays in Italy and who meet the requirements set out in the M.I.U.R. note - Prot. No. 1291 of 16 May 2008, is subject to the assessment of entry qualifications and to a specific selection procedure. This Call does not regulate the selection procedures for this category of applicants, who have to refer to the indications reported in apply.unive.it.

Art. 3. Admission requirements

a) Except as provided for in the following paragraph, admission is subject to possession of one of the following academic qualifications:
- Bachelor's degree;
- Degree under the old university system (before Ministerial Decree 509/1999) or university diploma;
- for students with a qualification obtained abroad: at least a three-year degree, subject to evaluation of the studies completed by the competent Educational Board.

b) Those who are not in possession of the qualifications referred to in the previous paragraph may also participate in the selection, **provided they graduate before enrolling on the Master's degree programme**, according to the deadlines outlined in Art. 9 in this call.

c) Admission to the Master's degree programmes covered by this call is also subject to possession of adequate personal preparation and specific curricular requirements, as specified in art.10.

d) Students with a qualification obtained abroad must necessarily undergo a preliminary online evaluation on the apply.unive.it platform. Further information on procedures and deadlines can be found on the "Preliminary evaluation for international students" web page available at the following link: https://www.unive.it/pag/12520/ .

e) Depending on the Master's degree programme of interest, enrolment requires candidates to have a certified knowledge of English at a minimum B1 or B2 level. The list of recognised certifications and exemption categories can be found on the website (www.unive.it/conoscenze-linguistiche).

Art. 4. Admission procedure

Make sure you have properly completed all steps of the online application process and pay the application fee of €35.00 by noon on April 22, 2026. Applications submitted after the deadlines or by means other than those indicated in this article will not be considered.

4.1. Registration for the Ca' Foscari selection

a) **From March 9, 2026 and until April 22, 2026, 12:00 noon**, you must register online for the selection procedure on the university's website. The online procedure consists of three phases:
- **registration** on the university website (www.unive.it/registrazione or www.unive.it/registration).
  Those who already possess access credentials to the Reserved Area, either for being former students or for having applied to other University programmes or courses, will not be required to register.
- it is possible to access the reserved area of the www.unive.it website in three ways, depending on the student's status:
  - ✓ those who already have active student number and password (because they are former students of the university) can log in with their credentials;
  - ✓ candidates of Italian nationality, or currently residing in Italy, who do not have a student number and password, must log in with SPID or CIE. To obtain the SPID https://www.spid.gov.it/;
  - ✓ minors or persons of non-Italian nationality who are not currently residing in Italy and who are not in possession of their student number and password can request the access data via the link www.unive.it/nospidaccess.
- **registration for selection**, by selecting **Admission test** in the Reserved Area. To carry out this procedure, in particular, candidates must:
  - ✓ enter the details of a valid identification document and upload a copy (identity card, passport or driving licence);
  - ✓ candidates must indicate a maximum of two Master's degree programmes for which they wish to enrol (see point 4.2);
  - ✓ candidates must enter their academic results as indicated in point 4.3 below;
  - ✓ the registration fee payment button will be displayed (see point 4.4);
  - ✓ candidates must print the receipt for enrolment for the admission test which shows the pre-enrolment number that will be used in the final ranking publication. The registration procedure is completed only by printing the receipt.

b) Candidates must also upload:
- registration signed self-certification of degrees with exams, or of enrolment with exams for undergraduates (which includes: University of graduation, degree class and programme, graduation date and mark, exams taken with relative subject area, weight in credits and mark);
- where held, a recognised language certificate attesting to at least level B1 or B2 in English or the self-certification form in cases of exemption, depending on the chosen Master's degree.

c) Once the online procedure has been completed, candidates will receive a confirmation email at the email address provided during registration.

d) Once the registration procedure has been completed, changes may only be made to the choice of the Master's degree programmes and no later than 12:00 noon on 22 April 2026.

e) Upon completion of the registration procedure, you must print the registration receipt containing your pre-enrolment number, which will be used to identify your position in the final ranking. Please note that the registration procedure is not considered finalized until this receipt has been printed.

f) In the event of difficulties in completing the registration procedure, candidates can request support from the Enrolment Unit, on the page: www.unive.it/faqsforstudents.

g) Students with qualifications obtained abroad, for whom admission is governed by this call, must also have had their academic qualifications assessed via the specific online procedure (apply.unive.it). For further information please contact the Welcome Unit (welcome@unive.it).

4.2. Choice of Master's degree programmes

a) During the registration for the selection, candidates can choose **a maximum of two Master's degree programmes** for which they wish to take the admission test, expressing an order of preference (1st and 2nd choice) that will be binding for enrolment purposes.

b) If the candidates are not classified for admission is the ranking of their 1st choice, their position in the 2nd choice ranking will be considered.

c) The choice of the Master's degree programmes for which to take the admission test can only be changed up to 12:00 noon on 22 April 2026. Candidates who wish to change their preferences can click on "Edit enrolment" and must fill out the application in full again.

Example: Mario Rossi chose to compete for the Master's degree programme in Accounting and Finance (1st choice) and for the Master's degree programme in Management and Sustainability (2nd choice).
Were Mario classified for admission in the rankings for both choices, he would only be admitted to the Master's degree programme in Accounting and Finance (1st choice) and his successful placement in the Management and Sustainability (2nd choice) ranking would be cancelled. Mario would then be able to accept the place and register for the Master's degree programme in Accounting and Finance (1st choice) only. Were he not admitted to the Accounting and Finance (1st choice) but admitted to the Master's degree programme in Management and Sustainability (2nd choice), he could:

- ***accept** the place in the Master's degree programme in Management and Sustainability (2nd choice): in this case the student must subsequently complete the enrolment process, failing which they will be disqualified from the Management and Sustainability (2nd choice) and may not under any circumstances apply to transfer to Accounting and Finance (1st choice);*
- ***not accept** the place for the Master's degree in Management and Sustainability (2nd choice) and compete for any places that may become available following ranking changes due to withdrawals.*

In the event that the candidate is not admitted in both rankings, they may only enrol if they are placed in a useful position after the repechage procedure (see Art. 8, point 2).

4.3. Academic results to be entered in the online registration procedure

a) For the purposes of the ranking referred to in Art. 7, candidates must enter the weighted average of their exam marks during the online registration process.

4.4. Admission test registration fee

a) The payment must be carried out using the PagoPA system, by clicking the payment button at the end of the registration procedure.

b) The registration fee for the selection procedure costs EUR 35.00 and must be paid at the end of the online registration procedure (see point a).

c) Payment methods other than those mentioned above will not be accepted.

d) The selection fee cannot be refunded under any circumstances.

4.5. English language certificate of at least level B1 or B2

a) Depending on the Master's degree programme of interest, enrolment requires candidates to have a certified knowledge of English at a minimum B1 or B2 level. The list of recognised certifications and exemption categories can be found on the website (www.unive.it/conoscenze-linguistiche).

b) The list of recognised certificates and exemption categories are published on the dedicated page (www.unive.it/language-requirements).

c) The admission test is not taken into consideration to assess candidates' English language proficiency.

d) Applicants can upload their English language certificate or the corresponding self-certification form for exceptional cases when registering for the selection procedure. The assessment of the documents submitted is shown in the admission ranking list.
   - Successful candidates who wish to enrol in the Master's degree programmes in **Accounting and Finance** or **Management and Sustainability** and have not yet certified the required minimum **B1-level proficiency in English** must do so by the enrolment deadline.
   - Successful candidates who wish to enrol in the Master's degree programmes in **Marketing Management** and have not yet certified the required minimum **B2-level proficiency in English** must do so by the enrolment deadline.

4.6. Support for candidates with disabilities and candidates diagnosed with specific learning disabilities (DSAs)

a) The test is organised by the University taking into account the individual needs of candidates with disabilities, in accordance with Italian Law no. 104/1992 and subsequent amendments and students with DSAs pursuant to Italian Law no. 170/2010.

b) Should candidates with disabilities or specific learning disabilities wish to use individualised methods for performing the admission test, they must submit a specific request, attaching the relevant medical certification. The requests will be assessed on the basis of the documentation presented. In particular:
   - *candidates with disabilities can sit the admission test using the necessary aids and with additional time relative to the specific disability;*
   - *candidates with specific learning disorders (DSAs), as referred to in Italian Law no.170/2010, shall benefit from additional time (30% more) for completing the admission test. In cases of particular certified serious disability, further measures are possible to ensure equal opportunities in completing the test.*

c) Candidates must submit the request for aid during the online pre-registration; in particular, candidates must:
   - *state the type and degree of disability/disorder;*
   - *specify any special features of the aid requested;*
   - *attach a certification/diagnosis attesting to having the disability/disorder declared in .PDF format. The DSA diagnosis must have been issued no earlier than 3 years ago by NHS structures or by accredited specialists and facilities.*

d) To guarantee the provision of the service, it is preferable that candidates requesting aids register by **15 April 2026**.

e) For information, please contact the University Disability and DSA Service by writing to inclusione@unive.it.

Art. 5. Admission test

5.1. Test structure and scoring

a) The test consists of **two parts**:
   - **Basic content**: 30 questions;
   - **Specialist content**: 20 questions (specific for each Master's degree programme).

b) The test lasts a maximum of 50 minutes (70 minutes for those participating in the selection for two programmes).

c) The score will be attributed as follows: 1 point for the correct answer, -0.25 for incorrect answers, 0 points for no answer.

d) The ranking will be drawn up by assigning a score ranging from 0 to 50.

e) Contents and procedures:

Part 1 - Basic content
The questions, common to all the Master's degree programmes covered by this call, will be on the following topics:

- Accounting, Budget Analysis, Cost Analysis and Management Control;
- Business Management, Marketing and Strategy;
- Finance;
- Organisation, Human Resource Management;
- Banking Intermediaries and Financial Markets.

Part 2 - Specialist content
For the Master's degree programme in *Accounting and Finance*:
- Finances;
- Accounting, budget analysis;
- Cost analysis and management control.

For the Master's degree programme in *Management and Sustainability*:
- Cost Analysis and Management Control;
- Business Management, Strategy.

For the Master's degree programme in *Marketing Management*:
- Business Management, Strategy;
- Marketing;

f) A reference bibliography to assist with test preparation will be available on the Master's degree programme website under the 'Enrol > Admission and Enrolment' menu.

g) The test will be administered in Italian.

Art. 6. Online admission test procedure

6.1. Method and time of convocation

a) The admission test will be held on the morning of **Tuesday, 5 May 2026**.

b) Candidates will take the test from home and must be equipped with:

- a PC (operating system: Windows 8, or later, or LINUX) or MAC (MAC-OS 10.14, or later) equipped with webcam and microphone. The use of GOOGLE CHROME (min. version 81.0) as a browser is mandatory.
- Internet connection with a minimum upload and download speed of 1.5 Mbps. In any case, qualification for the exam is subject to a system check in which you will be asked, in the days preceding the test, to carry out a session to check your equipment and connectivity.
- a Smartphone or tablet (Android min v.4.1 - iOS min. v.8) equipped with a webcam. The use of a Wi-Fi connection is also recommended. You will be asked during the procedure to download an APP on your smartphone/tablet (34MB) from Google Play or App Store (depending on whether your smartphone runs an Android or iOS operating system).
- The Tablet can ONLY be used to replace the Smartphone, not the PC (or MAC).

c) Candidates will take the test in virtual classrooms that will be supervised by the exam commissioners remotely.

d) During the test, no additional devices are permitted other than those listed above, headphones or earphones. It is forbidden to speak, go to the bathroom, consult books, texts, web pages.

e) The room used to take the test must be sufficiently well-lit and only the candidate taking the test may be present in the room.

f) The whole test will be recorded and may be viewed by the commission even after the test has been completed.

g) After the registration deadline, candidates will receive an email at the address provided, containing the test procedures and the specific start time.

h) Candidates must check that they have entered the email address correctly during registration and should check the Spam folder.

i) An instructional video outlining the test guidelines is available on each Master's degree programme webpage under the Enrol > Admission and enrolment menu.

Art. 7. Rankings

a) Candidates shall be included only in the rankings of the Master's degree programmes for which they have correctly registered, following the procedures described in Art. 4. The admission test results will be associated to the pre-enrolment number received during the selection registration.

b) Candidates must achieve at least **10 points** in the admission test referred to in Art. 5 above in order to be eligible for the ranking.

c) The merit rankings of those admitted for each Master's degree programme are drawn up exclusively on the basis of the score obtained in the test.

d) In the event of a tie, priority is given to the candidate with a higher weighted average of marks for exams taken, calculated on the basis of the criteria set out in Art. 4 point 2. In case of further tie, priority is given to the younger candidate.

e) The ranking will also highlight the personal preparation, the minimum curricular requirements for access to the Master's degree programmes referred to in this call and any mandatory language proficiency required, as specified in Art. 10.

f) The ranking list will be published on **May 14, 2026 at 4:00 pm** on the University website (www.unive.it), under the menu *Academics and services> Bachelor's and Master's degrees*, selecting the chosen degree programme, then selecting *Enrol> Evaluation results*. The persons concerned shall not be notified by the university in writing or by telephone.

g) The condition of non-winner eligible candidate (a candidate who has obtained at least a minimum total score of **10 points** in the admission test, but who has not been classified for admission in the ranking list and thus is not able to enrol) applies only to the ranking list relative to the present call and does not give any right to access the made available in the summer selection.

Art. 8. Accepting your place

8.1. Acceptance of the place

a) Candidates who rank successfully must accept their place through the dedicated online procedure by **18 May 2026.**

b) Applicants with international qualifications ranked successfully in the ranking list will be able to proceed with the place acceptance only if they have correctly registered on apply.unive.it by the deadlines and only if their admission qualification has been deemed valid for admission to the programme.

c) The acceptance procedure consists of two steps:
- Filling out the online pre-enrolment application;
- Paying the acceptamce fee of € 200.00. This fee is non-refundable, even in the event of failure to enrol;

d) **To fill out the online pre-enrolment application** applicants must log into the reserved area of the website by following the procedure for pre-enrolment, select **Immatricolazione**> corsi ad accesso programmato and then select the desired degree programme;

e) **Payment of the acceptance fee**: at the end of the pre-enrolment application, candidates will see a "payments" button for the guided payment procedure.

f) Candidates who are successful in the ranking list and who fail to accept their place in accordance with the instructions provided above shall be deemed, for all intents and purposes, to have withdrawn from enrolment.

g) Any places vacated due to withdrawal shall be made available through repechage, in accordance with the procedures outlined below. All those who are not pre-enrolled shall be entitled to submit a request for repechage, including those who, although already ranked successful in the ranking list, have not accepted the position by the deadline specified in paragraph a).

8.2. Repechage procedure and modifications to the ranking list resulting from withdrawals

a) On **26 May 2026** at **4:00 pm**, the University will publish the number of vacant places at www.unive.it. Find the notice under the 'Evaluation results' tab within your specific degree programme's 'Enrol' page.

b) To be considered for a place, eligible candidates must apply for the repechage from 26 to 27 May 2026. Log in to your reserved area and select the dedicated option under "Admission Test".

c) The repechage ranking list will be published on the University website on **4 June 2026 at 4:00 pm**.

d) Candidates placed on the repechage ranking list must accept the offered place in accordance with the procedure outlined in Art. 8.1 by **8 June 2026**.

e) On **16 June 2026** a notice will be published on the University website showing the number of places still available and the procedures for accepting places for eligible candidates in the repechage list.

8.3. Withdrawal

a) Candidates who rank successfully and **who fail to accept** their place in accordance with the procedure outlined above shall be deemed, for all intents and purposes, to have withdrawn from enrolment but may participate in the summer selection.

Art. 9. Enrolment

9.1. Deadlines for enrolment

a) Candidates who have successfully accepted their place in accordance with the procedure outlined above must enrol, under penalty of removal from the ranking, between **1 July and 31 July 2026**, according to the procedures described below.

b) Only candidates who have obtained their degree by 31 July 2026 at the latest will be able to enrol.

9.2. Enrolment procedure

a) Enrolment can only be performed according to the procedures outlined below.

b) The enrolment procedure consists of two steps:
- Updating the enrolment application;
- Paying the first instalment of tuition fees.

c) Updating the enrolment application: candidates must log into the Reserved Area of the website in the same way as for the pre-enrolment procedure and select "Immatricolazione" (Enrolment) and click on "Modifica domanda" (Edit application). Candidates must upload:
- language certificates of proficiency in English level B2 or self-certification in cases of exemption;
- disability certification for students with a degree of disability of 66% or more, with the right to exemption from university fees, or with a degree of disability of between 50% and 65%, with the right to reduced fees;
- for students with academic qualifications achieved abroad, any documentation that the candidate was unable to produce during the assessment of admission requirements through the specific online procedure apply.unive.it;
- in the case of a non-EU students residing in Italy, a copy of the residence permit;
- any other documents useful for enrolment.
- self-certification of graduation with exams only for those who took part in the selection process as undergraduates.

d) **Payment of the first instalment of tuition and fees**: candidates must log into the Reserved Area of the website in the same way as for the pre-enrolment procedure and select Immatricolazione (Enrolment). Candidates will see a "payments" button for the guided payment procedure. The acceptance fee will be deducted from the first instalment of the tuition fees.

e) Students who are entitled to do so may pay an already reduced amount of the first instalment in accordance with the administrative provisions available at www.unive.it/tuitionfees.

f) Once the first instalment is paid and enrolment has been completed, this amount cannot be refunded in any circumstances.

g) EU and non-EU students residing in Italy with a qualification obtained abroad must also have had their academic qualifications assessed via the specific online procedure and must enrol within the deadlines given in Art. 9.1. For information, please contact the Welcome Unit (welcome@unive.it).

9.3. Finalisation of enrolment

a) Updating academic qualification information and paying the first instalment **do not lead to the automatic enrolment** of the student. Enrolment will be completed within seven **working days** following the payment, students will be notified via email.

Art. 10. Verification of the requirements for admission to the Master's degree programmes

a) Admission to a Master's degree programme is subject to candidates possessing adequate personal preparation and specific curricular requirements.

b) For admission to the Master's degree programmes covered by this call, the personal preparation is verified through the admission test. Candidates who acquire at least **10 points** in the admission test are therefore judged to have adequate personal preparation.

c) For all the Master's degree programmes covered by this call, the minimum curricular requirements for enrolment are fulfilled by graduates from degree classes L-18 and L-33 pursuant to Min. Decree 270/04, classes 17 and 28 pursuant to Min. Decree 509/99 and or equivalent four-year degree. Graduates from other degree classes must have acquired a minimum of 60 credits distributed as follows:
1) 20 credits in Business in the areas: SECS-P/07-08-09-10-11 (with at least one exam in SECS P/07);
2) 40 credits in the following areas, with at least one exam for each of the 3 areas:
- Economics - SECS-P/01-02-03-04-05-06-12;
- Law - IUS/01-04-05-07-09-10-12-13-14;
- Statistics/Mathematics - MAT/02-03-05-06-08-09 and SECS-S/01-03-06.

d) A minimum **B1-level knowledge of English** is **mandatory for enrolment in Accounting and Finance** and **Management and Sustainability**. You can demonstrate your English knowledge level by submitting one of the recognised certifications or if you fall within one of the exemption categories listed in the language requirements webpage (www.unive.it/conoscenze-linguistiche). You will not be allowed to enrol if you do not meet the language requirement by the enrolment deadline.

e) A minimum **B2-level knowledge of English** is **mandatory for enrolment in Marketing Management**. You can demonstrate your English knowledge level by submitting one of the recognised certifications or if you fall within one of the exemption categories listed in the language requirements webpage (www.unive.it/conoscenze-linguistiche). You will not be allowed to enrol if you do not meet the language requirement by the enrolment deadline.

Art. 11. Transfers, Internal Transfers, Enrolment with credit recognition

a) Transfers from other universities and internal transfers to the first year of the Master's degree programme covered by this call are not permitted. Transfers to other universities are not permitted once enrolment in the first year of the course has been completed.

b) All those who intend to enrol with credit transfer must still participate in the selection covered by this call for applications:
- candidates who are recognised up to **47 CFU**, if admitted to the rankings referred to in Art.7 of this call, may enrol in the first year of the course in the manner indicated in the Articles 8 and 9 above;
- candidates recognised **48 CFU** or more will not be placed in the ranking list and will be able to enrol in the second year of the program **on the basis of the places available**.

c) Procedures and deadlines for enrolment with credit transfer are available on the University website, following the path Academics and services>Bachelor's and Master's degrees, selecting the chosen Degree programme, then Enrol>Admission and enrolment.

Contact us for further information

Call Center:
www.unive.it/callcenter

Information on the admission and enrolment procedure,
Enrolment Unit:
www.unive.it/pag/10593/

Information for applicants with international degrees,
Welcome Unit:
www.unive.it/pag/10597/

Information and explanations on financial support,
Financial Aid Unit:
www.unive.it/pag/10590/

Information on enrolment with CFU recognition,
Economic campus:
www.unive.it/economic-campus

Venice, 6 March 2026

The Rector
Prof.ssa Tiziana Lippiello